



MOHAMED JALAL MOHAMED NASS

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FINANCE PROFESSIONAL

CAREER OBJECTIVE

- ❖ Seeking a challenging position in a dynamic and progressive organization, where I can leverage my experience in corporate finance and business management, towards the employer's overall business success.

PROFILE SUMMERY

- ❖ More than 13 years of work experience in business management, corporate finance, and information technology.
- ❖ Trade record of well-built productive relationships with stakeholders of various corporations, business owners, and policy makers in Bahrain. Proven interpersonal, social and communication skills that can effectively train and bring the best out of key personnel.
- ❖ Highly self-motivated, result driven and goal orientated, with good understanding of business operations gained from involving in a series of business ventures as early as the age of sixteen.

PROFESSIONAL EXPERIENCE

Business Development Manager, **Imtidad Holdings** (Bahrain and KSA) | 2023 to Present

- ❖ Managing and developing various business activities in information technology, industry, automobile, property, and wealth management.

Founder, Managing Director, **Property Pro Real Estate** | 2023 to Present

- ❖ Undertaking Real Estate brokerage deals in various modern cities in Bahrain.

Founder, Managing Director, **M. J. Nass Business Consultancy** | 2020 to Present

- ❖ Developing client business plans and feasibility studies for financial institutions and the labor fund "Tamkeen".
- ❖ Ensuring high quality IT operations through fault-tolerant configurations and redundancies to achieve consistent customer satisfaction.
- ❖ Providing creative graphic artwork designing services and basic web applications for clients.

Executive Director, **GULF READY-MIX FACTORY & AL KHAMIS BLOCKS FACTORY** | 2010 to 2023

- ❖ Worked with Financial Institutions and maintained strong relationships to attain financial requirement. Furthermore, sustained proactive relationships with key customers to assure their satisfaction are met at all times.

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- ❖ Worked in finance, accounting, sales, and marketing divisions with teams of various backgrounds to achieve target sales quotas, using relevant accounting, human resources, and marketing software to monitor sales and production performance on a regular basis.
- ❖ Executed complex products manufacturing and delivery methods to sustain competitive edge in chosen markets, while ensuring consistent compliance to operation budgets and project deadlines at all times.

INTERNSHIPS

Trainee, **KUWAIT FINANCE HOUSE** | 2013

- ❖ Contributed to the application and development team in producing and maintaining credit card provisions. Along with undertaking credit analysis for banking customers, as well as in the preparation of business proposals.
- ❖ Enriched my knowledge and skills in how departments, committees, and administration in a bank function. Worked in a team to accomplish the banks stated goals and objectives.

Trainee, **COMPU-EX** | 2007 to 2009

- ❖ Contributed proactively to the development of financial and accounting software applications that conform to client specifications and implementing marketing campaigns.

EDUCATION

- ❖ **BA (Hons) in Applied Finance** | Leeds Beckett University, United Kingdom | 2013
- ❖ **Advanced Diploma in Banking and Finance** | BIBF, Bahrain | 2012
- ❖ **Diploma in Business English** | Edexcel, BIBF, Bahrain | 2012
- ❖ **Al-Iman School** | Bahrain | 2009

PERSONAL DEVELOPMENT

- ❖ **CMI / IC in Management Consulting** | Chartered Management and Consulting, UK | 2013
 - Consultation project was undertaken for Real Estate Company in Leeds, England

KNOWLEDGE AND COMPETENCIES

- ❖ Creating and maintaining powerful stakeholders' relationships
- ❖ Management consulting and financial analyzation
- ❖ Computer proficiency in Adobe and MS Office applications
- ❖ Fluency in English and Arabic, spoken and written

APPENDICES

References to be made available upon request.